

□ 2018 August Hyundai Motor Sales Results

Segment	2018 August			2017 August	2018 July	'18 YTD		'17 YTD	Difference
	YoY (%)	MoM (%)	YoY (%)						
Accent	520	-29.7%	61.5%	740	322	3,836	-18.5%	4,709	-873
Veloster	681	5575.0%	118.3%	12	312	2,478	2403.0%	99	2,379
Avante	8,136	9.2%	8.2%	7,449	7,522	51,461	-9.0%	56,562	-5,101
Ioniq	488	-59.1%	17.0%	1,192	417	6,994	-8.1%	7,613	-619
i30	272	-37.5%	35.3%	435	201	2,147	-32.4%	3,177	-1,030
Sonata	5,881	-8.5%	-1.1%	6,424	5,948	44,599	-19.1%	55,146	-10,547
i40	24	-4.0%	20.0%	25	20	132	-36.2%	207	-75
Grandeur	8,905	8.5%	3.9%	8,204	8,571	75,944	-18.3%	92,963	-17,019
Alsan	-	-100.0%	#DIV/0!	22	-	-	-100.0%	351	-351
PC sub total	24,907	1.6%	6.8%	24,503	23,313	187,591	-15.1%	220,827	-33,236
Kona	3,994	-5.6%	-18.8%	4,230	4,917	31,127	322.1%	7,375	23,752
Tucson	4,148	0.3%	39.5%	4,136	2,973	24,996	-16.6%	29,956	-4,960
Pexo	43	#DIV/0!	48.3%	-	29	251	#DIV/0!	-	251
Santa fe	9,805	120.9%	-0.9%	4,439	9,893	71,451	101.2%	35,517	35,934
Max Cruz	157	-70.4%	-19.5%	530	195	1,651	-68.6%	5,256	-3,605
RV sub total	18,147	36.1%	0.8%	13,335	18,007	129,476	65.8%	78,104	51,372
Starex	2,593	-23.2%	-42.7%	3,376	4,525	31,330	-0.5%	31,487	-157
Porter	6,157	-6.0%	-23.1%	6,550	8,003	63,672	-8.3%	69,466	-5,794
LCV sub total	8,750	-11.8%	-30.2%	9,926	12,528	95,002	-5.9%	100,953	-5,951
Bus	536	-12.7%	-29.0%	614	755	6,113	0.6%	6,079	34
Truck	1,717	-9.5%	-2.0%	1,897	1,752	14,684	-12.3%	16,742	-2,058
HCV sub total	2,253	-10.3%	-10.1%	2,511	2,507	20,797	-8.9%	22,821	-2,024
G70	1,138	#DIV/0!	27.9%	-	890	8,846	#DIV/0!	-	8,846
DH / G80	2,982	-9.6%	13.8%	3,298	2,621	25,547	-7.2%	27,524	-1,977
EQ900	405	-59.0%	-19.2%	987	501	6,051	-30.7%	8,728	-2,677
Genesis Total	4,525	5.6%	12.8%	4,285	4,012	40,444	11.6%	36,252	4,192
Domestic Wholesale	58,582	7.4%	-3.0%	54,560	60,367	473,310	3.1%	458,957	14,353
US · Canada	69,400	-11.4%	-3.4%	78,317	71,827	544,126	-6.4%	581,524	-37,398
SA · Brazil etc.	35,382	13.8%	1.4%	31,087	34,900	243,203	5.5%	230,471	12,732
America	104,782	-4.2%	-1.8%	109,404	106,727	787,329	-3.0%	811,995	-24,666
EU	38,100	13.1%	-10.7%	33,691	42,688	355,664	3.5%	343,637	12,027
Russia · Eastern	17,552	-12.5%	-4.2%	20,055	18,325	157,630	6.9%	147,494	10,136
Europe	55,652	3.5%	-8.8%	53,746	61,013	513,294	4.5%	491,131	22,163
India	46,200	-1.9%	6.3%	47,103	43,481	364,817	6.2%	343,539	21,278
Middle East	44,821	46.8%	9.3%	30,525	40,995	325,794	5.9%	307,680	18,114
AMEA & APAC	91,021	17.3%	7.7%	77,628	84,476	690,611	6.0%	651,219	39,392
China	71,006	34.0%	136.5%	53,008	30,018	481,122	19.0%	404,300	76,822
CV and others	3,400	-8.9%	-20.3%	3,732	4,264	27,152	-36.0%	42,455	-15,303
Overseas Wholesale	325,861	9.5%	13.7%	297,518	286,498	2,499,508	4.1%	2,401,100	98,408
Korea Export (Inc. CV)	79,134	2.3%	-4.0%	77,361	82,423	654,716	-5.2%	690,461	-35,745
Overseas ¹	246,727	12.1%	20.9%	220,157	204,075	1,844,792	7.8%	1,710,639	134,153
Grand Total	384,443	9.2%	10.8%	352,078	346,865	2,972,818	3.9%	2,860,057	112,761

¹Overseas : America(US, Canada, South America, Mexico, Brazil) · Europe(Western, Eastern, Russia, Turkey)
AMEA & APAC (India, Middle East, Africa, Asian Pacific, Australia)

CKD	1,800	-24.1%	-23.1%	2,370	2,340	32,130	-13.0%	36,934	-4,804
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※ Domestic HEV sales

Segment	2018 August			2017 August	2018 July	'18 YTD		'17 YTD	Difference
	YoY (%)	MoM (%)	YoY (%)						
Grandeur (Total)	8,905	8.5%	3.9%	8,204	8,571	75,944	-18.3%	92,963	-17,019
(HEV)	1,305	-18.2%	-34.9%	1,595	2,004	15,338	57.4%	9,742	5,596
Sonata (Total)	5,881	-8.5%	-1.1%	6,424	5,948	44,599	-19.1%	55,146	-10,547
(HEV)	340	-24.9%	0.6%	453	338	2,563	-25.7%	3,449	-886
Ioniq (Total)	488	-59.1%	17.0%	1,192	417	6,994	-8.1%	7,613	-619
(HEV)	375	60.9%	127.3%	233	165	2,141	-26.3%	2,905	-764
HEV Total	2,020	-11.4%	-19.4%	2,281	2,507	20,042	24.5%	16,096	3,946