

□ 2019 January Hyundai Motor Sales Results

Segment	2019 January	YoY (%)	MoM (%)	2018 January	2018 December	'19 YTD	YoY (%)	'18 YTD	Difference
Veloster	194	#DIV/0!	-67.6%	-	598	194	#DIV/0!	-	194
Avante	5,428	-4.4%	0.3%	5,677	5,411	5,428	-4.4%	5,677	-249
Ioniq	136	-89.5%	-83.9%	1,298	844	136	-89.5%	1,298	-1,162
i30	158	-47.5%	-46.4%	301	295	158	-47.5%	301	-143
Sonata	4,541	-17.7%	-12.5%	5,520	5,190	4,541	-17.7%	5,520	-979
i40	7	-50.0%	-58.8%	14	17	7	-50.0%	14	-7
Grandeur	10,077	5.0%	-3.3%	9,601	10,419	10,077	5.0%	9,601	476
Aslan	-	-100.0%	#DIV/0!	20	-	-	-100.0%	20	-20
PC sub total	20,947	-8.7%	-9.9%	22,954	23,240	20,947	-8.7%	22,954	-2,007
Kona	2,310	-34.1%	-49.7%	3,507	4,592	2,310	-34.1%	3,507	-1,197
Tucson	3,651	29.8%	-23.6%	2,813	4,778	3,651	29.8%	2,813	838
Nexo	21	#DIV/0!	-85.0%	-	140	21	#DIV/0!	-	21
Santa fe	7,001	136.8%	-19.0%	2,957	8,643	7,001	136.8%	2,957	4,044
Max Cruz	-	-100.0%	-100.0%	326	15	-	-100.0%	326	-326
Palisade	5,903	#DIV/0!	209.4%	-	1,908	5,903	#DIV/0!	-	-
RV sub total	18,886	96.7%	-5.9%	9,603	20,076	18,886	96.7%	9,603	9,283
Starex	4,179	7.1%	7.0%	3,903	3,905	4,179	7.1%	3,903	276
Porter	8,951	43.3%	-4.0%	6,247	9,328	8,951	43.3%	6,247	2,704
LCV sub total	13,130	29.4%	-0.8%	10,150	13,233	13,130	29.4%	10,150	2,980
Bus	634	-14.2%	9.5%	739	579	634	-14.2%	739	-105
Truck	1,569	-0.4%	14.4%	1,576	1,372	1,569	-0.4%	1,576	-7
HCV sub total	2,203	-4.8%	12.9%	2,315	1,951	2,203	-4.8%	2,315	-112
G70	1,408	-0.7%	-11.5%	1,418	1,591	1,408	-0.7%	1,418	-10
DH / G80	2,479	-38.7%	-4.8%	4,047	2,605	2,479	-38.7%	4,047	-1,568
EQ900	1,387	47.7%	-35.2%	939	2,139	1,387	47.7%	939	448
Genesis Total	5,274	-17.6%	-16.7%	6,404	6,335	5,274	-17.6%	6,404	-1,130
Domestic Wholesale	60,440	17.5%	-6.8%	51,426	64,835	60,440	17.5%	51,426	9,014
US	53,000	-5.8%	-21.1%	56,255	67,199	53,000	-5.8%	56,255	-3,255
North America	64,800	-4.2%	-19.3%	67,650	80,263	64,800	-4.2%	67,650	-2,850
Brazil	11,272	-11.4%	-24.4%	12,716	14,915	11,272	-11.4%	12,716	-1,444
South America	16,200	-28.0%	-37.1%	22,513	25,769	16,200	-28.0%	22,513	-6,313
Western Europe	39,148	1.5%	-2.5%	38,574	40,167	39,148	1.5%	38,574	574
Europe	40,935	-2.4%	-6.7%	41,945	43,888	40,935	-2.4%	41,945	-1,010
Russia	13,200	30.2%	-13.2%	10,142	15,204	13,200	30.2%	10,142	3,058
Russia	14,407	37.2%	-11.2%	10,498	16,219	14,407	37.2%	10,498	3,909
AMEA	19,900	-15.4%	-34.0%	23,512	30,173	19,900	-15.4%	23,512	-3,612
APAC	16,506	18.4%	-4.2%	13,938	17,226	16,506	18.4%	13,938	2,568
India	45,800	0.6%	8.8%	45,508	42,093	45,800	0.6%	45,508	292
China	32,000	-46.7%	-63.6%	60,010	87,821	32,000	-46.7%	60,010	-28,010
CV and others	2,325	-2.1%	-47.9%	2,374	4,463	2,325	-2.1%	2,374	-49
Overseas Wholesale	252,873	-12.2%	-27.3%	287,948	347,915	252,873	-12.2%	287,948	-35,075
Korea Export (Inc. CV)	74,347	-2.4%	-12.8%	76,139	85,214	74,347	-2.4%	76,139	-1,792
Overseas ¹	178,526	-15.7%	-32.0%	211,809	262,701	178,526	-15.7%	211,809	-33,283
Grand Total	313,313	-7.7%	-24.1%	339,374	412,750	313,313	-7.7%	339,374	-26,061

¹Overseas : North America(US, Canada, Mexico) · South America(Brazil, South America) · Europe(Western, Eastern, Turkey) Russia(Russia, Eastern Europe)

CKD	3,720	-26.2%	24.0%	5,040	3,000	3,720	-26.2%	5,040	-1,320
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※ Domestic HEV sales

Segment	2019 January	YoY (%)	MoM (%)	2018 January	2018 December	'19 YTD	YoY (%)	'18 YTD	Difference
(HEV)	2,450	26.4%	1.8%	1,939	2,407	2,450	26.4%	1,939	511
Sonata (Total)	4,541	-17.7%	-12.5%	5,520	5,190	4,541	-17.7%	5,520	-979
(HEV)	270	-6.9%	-51.0%	290	551	270	-6.9%	290	-20
Ioniq (Total)	136	-89.5%	-83.9%	1,298	844	136	-89.5%	1,298	-1,162
(HEV)	115	-45.8%	-79.6%	212	563	115	-45.8%	212	-97
HEV Total	2,835	16.1%	-19.5%	2,441	3,521	2,835	16.1%	2,441	394