

□ 2019 February Hyundai Motor Sales Results

Segment	2019 February	YoY (%)	MoM (%)	2018 February	2019 January	'19 YTD	YoY (%)	'18 YTD	Difference
Veloster	181	66.1%	-6.7%	109	194	375	244.0%	109	266
Avante	4,973	-14.4%	-8.4%	5,807	5,428	10,401	-9.4%	11,484	-1,083
Ioniq	283	-77.9%	108.1%	1,282	136	419	-83.8%	2,580	-2,161
i30	106	-65.1%	-32.9%	304	158	264	-56.4%	605	-341
Sonata	5,680	11.8%	25.1%	5,079	4,541	10,221	-3.6%	10,599	-378
i40	14	-17.6%	100.0%	17	7	21	-32.3%	31	-10
Grandeur	7,720	-14.1%	-23.4%	8,984	10,077	17,797	-4.2%	18,585	-788
Aslan	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	20	-20
PC sub total	19,327	-12.2%	-7.7%	22,009	20,947	40,274	-10.4%	44,963	-4,689
Kona	1,955	-41.9%	-15.4%	3,366	2,310	4,265	-37.9%	6,873	-2,608
Tucson	2,638	-4.6%	-27.7%	2,766	3,651	6,289	12.7%	5,579	710
Nexo	72	#DIV/0!	242.9%	-	21	93	#DIV/0!	-	93
Santa fe	7,023	69.6%	0.3%	4,141	7,001	14,024	97.6%	7,098	6,926
Max Cruz	-	-100.0%	#DIV/0!	231	-	-	-100.0%	557	-557
Palisade	5,769	#DIV/0!	-2.3%	-	5,903	11,672	#DIV/0!	-	-
RV sub total	17,457	66.2%	-7.6%	10,504	18,886	36,343	80.7%	20,107	16,236
Starex	3,581	7.4%	-14.3%	3,333	4,179	7,760	7.2%	7,236	524
Porter	6,797	-5.5%	-24.1%	7,194	8,951	15,748	17.2%	13,441	2,307
LCV sub total	10,378	-1.4%	-21.0%	10,527	13,130	23,508	13.7%	20,677	2,831
Bus	652	-16.8%	2.8%	784	634	1,286	-15.6%	1,523	-237
Truck	1,449	2.3%	-7.6%	1,416	1,569	3,018	0.9%	2,992	26
HCV sub total	2,101	-4.5%	-4.6%	2,200	2,203	4,304	-4.7%	4,515	-211
G70	1,310	23.4%	-7.0%	1,062	1,408	2,718	9.6%	2,480	238
DH / G80	1,873	-38.7%	-24.4%	3,055	2,479	4,352	-38.7%	7,102	-2,750
EQ900	960	13.9%	-30.8%	843	1,387	2,347	31.7%	1,782	565
Genesis Total	4,143	-16.5%	-21.4%	4,960	5,274	9,417	-17.1%	11,364	-1,947
Domestic Wholesale	53,406	6.4%	-11.6%	50,200	60,440	113,846	12.0%	101,626	12,220
US	50,000	-0.9%	-6.9%	50,452	53,681	103,681	-2.8%	106,707	-3,026
North America	64,100	1.7%	-2.6%	63,054	65,783	129,883	-0.6%	130,704	-821
Brazil	14,600	17.4%	29.4%	12,440	11,284	25,884	2.9%	25,156	728
South America	20,000	-6.5%	21.8%	21,383	16,415	36,415	-17.0%	43,896	-7,481
Western Europe	39,925	-6.8%	1.3%	42,827	39,407	79,332	-2.5%	81,401	-2,069
Europe	42,500	-8.9%	3.3%	46,671	41,156	83,656	-5.6%	88,616	-4,960
Russia	14,500	1.1%	9.7%	14,342	13,215	27,715	13.2%	24,484	3,231
Russia	15,810	4.1%	9.9%	15,183	14,388	30,198	17.6%	25,681	4,517
AMEA	20,537	7.4%	0.3%	19,119	20,475	41,012	-3.8%	42,631	-1,619
APAC	13,725	-2.6%	-17.1%	14,091	16,560	30,285	8.0%	28,029	2,256
India	43,110	-3.1%	-5.9%	44,505	45,803	88,913	-1.2%	90,013	-1,100
China	38,017	6.8%	18.7%	35,595	32,034	70,051	-26.7%	95,605	-25,554
CV and others	1,967	-20.3%	-15.9%	2,467	2,340	4,307	-11.0%	4,841	-534
Overseas Wholesale	259,766	-0.9%	1.9%	262,068	254,954	514,720	-6.4%	550,016	-35,296
Korea Export (Inc. CV)	71,353	5.6%	-6.1%	67,551	75,977	147,330	2.5%	143,690	3,640
Overseas ¹	188,413	-3.1%	5.3%	194,517	178,977	367,390	-9.6%	406,326	-38,936
Grand Total	313,172	0.3%	-0.7%	312,268	315,394	628,566	-3.5%	651,642	-23,076

¹Overseas : North America(US, Canada, Mexico) · South America(Brazil, South America) · Europe(Western, Eastern, Turkey) Russia(Russia, Eastern Europe)

CKD	3,480	1.8%	-2.5%	3,420	3,570	7,050	-16.7%	8,460	-1,410
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※ Domestic HEV sales

Segment	2019 February	YoY (%)	MoM (%)	2018 February	2019 January	'19 YTD	YoY (%)	'18 YTD	Difference
(HEV)	1,837	13.0%	-25.0%	1,625	2,450	4,287	20.3%	3,564	723
Sonata (Total)	5,680	11.8%	25.1%	5,079	4,541	10,221	-3.6%	10,599	-378
(HEV)	317	6.4%	17.4%	298	270	587	-0.2%	588	-1
Ioniq (Total)	283	-77.9%	108.1%	1,282	136	419	-83.8%	2,580	-2,161
(HEV)	221	-33.6%	92.2%	333	115	336	-38.3%	545	-209
HEV Total	2,375	5.3%	-16.2%	2,256	2,835	5,210	10.9%	4,697	513