

□ 2019 April Hyundai Motor Sales Results

Segment	2019 April	YoY (%)	MoM (%)	2018 April	2019 March	'19 YTD	YoY (%)	'18 YTD	Difference
Veloster	150	-65.5%	-25.4%	435	201	726	-11.8%	823	-97
Avante	5,774	-2.1%	3.1%	5,898	5,603	21,778	-6.6%	23,310	-1,532
Ioniq	498	-41.5%	-20.1%	852	623	1,540	-66.0%	4,529	-2,989
i30	149	-43.8%	-27.3%	265	205	618	-48.8%	1,207	-589
Sonata	8,836	55.0%	46.4%	5,699	6,036	25,093	14.1%	21,983	3,110
i40	6	-78.6%	-62.5%	28	16	43	-35.8%	67	-24
Grandeur	10,135	2.3%	-3.8%	9,904	10,531	38,463	-1.6%	39,087	-624
Aslan	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	20	-20
PC sub total	26,015	10.0%	10.1%	23,645	23,630	89,919	-3.4%	93,114	-3,195
Kona	4,730	35.5%	4.4%	3,490	4,529	13,524	-6.5%	14,461	-937
Tucson	3,860	42.8%	4.5%	2,703	3,693	13,842	18.6%	11,672	2,170
Nexo	363	611.8%	140.4%	51	151	607	879.0%	62	545
Santa fe	6,759	-42.9%	-17.9%	11,837	8,231	29,014	-9.4%	32,011	-2,997
Max Cruz	-	-100.0%	#DIV/0!	203	-	-	-100.0%	1,040	-1,040
Palisade	6,583	#DIV/0!	3.2%	-	6,377	24,632	#DIV/0!	-	-
RV sub total	22,295	21.9%	-3.0%	18,284	22,981	81,619	37.8%	59,246	22,373
Starex	4,303	1.6%	-12.8%	4,237	4,937	17,000	6.2%	16,013	987
Porter	9,502	0.6%	1.0%	9,444	9,412	34,662	9.1%	31,766	2,896
LCV sub total	13,805	0.9%	-3.8%	13,681	14,349	51,662	8.1%	47,779	3,883
Bus	917	14.1%	4.4%	804	878	3,081	-6.1%	3,282	-201
Truck	1,983	-10.9%	1.8%	2,226	1,947	6,948	-3.7%	7,215	-267
HCV sub total	2,900	-4.3%	2.7%	3,030	2,825	10,029	-4.5%	10,497	-468
G70	1,662	50.7%	-5.4%	1,103	1,757	6,137	27.4%	4,816	1,321
DH / G80	1,930	-38.4%	-12.1%	3,132	2,195	8,477	-38.8%	13,852	-5,375
EQ900	2,806	207.3%	18.2%	913	2,374	7,527	104.1%	3,687	3,840
Genesis Total	6,398	24.3%	1.1%	5,148	6,326	22,141	-1.0%	22,355	-214
Domestic Wholesale	71,413	12.0%	1.9%	63,788	70,111	255,370	9.6%	232,991	22,379
US	52,000	-9.6%	-2.0%	57,528	53,041	209,294	-5.5%	221,511	-12,217
North America	69,100	-7.3%	1.8%	74,556	67,908	267,541	-3.8%	278,085	-10,544
Brazil	17,900	14.0%	11.4%	15,702	16,067	59,862	5.8%	56,561	3,301
South America	28,215	8.6%	22.2%	25,984	23,089	87,742	-7.8%	95,179	-7,437
Western Europe	42,257	-6.4%	-23.7%	45,148	55,383	177,271	-0.7%	178,464	-1,193
Europe	45,000	-10.5%	-23.1%	50,285	58,511	187,482	-4.3%	196,000	-8,518
Russia	15,700	-2.4%	-5.7%	16,084	16,642	60,710	7.7%	56,368	4,342
Russia	17,121	0.1%	-6.0%	17,099	18,205	66,208	10.9%	59,702	6,506
AMEA	25,300	0.1%	-3.8%	25,267	26,289	92,941	1.1%	91,961	980
APAC	17,722	21.0%	-3.6%	14,641	18,389	67,067	15.2%	58,231	8,836
India	43,000	-8.0%	-3.0%	46,735	44,350	176,263	-4.6%	184,757	-8,494
China	50,023	-28.5%	-18.0%	70,007	61,027	181,101	-22.1%	232,619	-51,518
CV and others	2,031	-40.6%	-11.1%	3,421	2,284	8,587	-26.3%	11,647	-3,060
Overseas Wholesale	297,512	-9.3%	-7.0%	327,995	320,052	1,134,932	-6.1%	1,208,181	-73,249
Korea Export (Inc. CV)	86,987	3.0%	4.6%	84,472	83,164	321,387	3.3%	311,051	10,336
Overseas ¹	210,525	-13.6%	-11.1%	243,523	236,888	813,545	-9.3%	897,130	-83,585
Grand Total	368,925	-5.8%	-5.4%	391,783	390,163	1,390,302	-3.5%	1,441,172	-50,870

¹Overseas : North America(US, Canada, Mexico) · South America(Brazil, South America) · Europe(Western, Eastern, Turkey) Russia(Russia, Eastern Europe)

CKD	3,480	-4.1%	-6.5%	3,630	3,720	14,130	-18.4%	17,310	-3,180
-----	-------	-------	-------	-------	-------	--------	--------	--------	--------

※ Domestic HEV sales

Segment	2019 April	YoY (%)	MoM (%)	2018 April	2019 March	'19 YTD	YoY (%)	'18 YTD	Difference
(HEV)	3,186	84.4%	4.1%	1,728	3,061	10,534	45.6%	7,237	3,297
Sonata (Total)	8,836	55.0%	46.4%	5,699	6,036	25,093	14.1%	21,983	3,110
(HEV)	179	-46.4%	-32.5%	334	265	1,031	-16.2%	1,230	-199
Ioniq (Total)	498	-41.5%	-20.1%	852	623	1,540	-66.0%	4,529	-2,989
(HEV)	365	-0.5%	9.0%	367	335	1,036	-7.7%	1,123	-87
HEV Total	3,730	53.6%	1.9%	2,429	3,661	12,601	31.4%	9,590	3,011