

□ 2019 May Hyundai Motor Sales Results

Segment	2019 May			2018 May	2019 April	'19 YTD			Difference
		YoY (%)	MoM (%)				YoY (%)	'18 YTD	
Accent	399	3.1%	-14.6%	387	467	2,057	-16.9%	2,475	-418
Veloster	293	-12.5%	95.3%	335	150	1,019	-12.0%	1,158	-139
Avante	4,752	-27.6%	-17.7%	6,565	5,774	26,530	-11.2%	29,875	-3,345
Ioniq	423	-48.0%	-15.1%	814	498	1,963	-63.3%	5,343	-3,380
i30	150	-35.1%	0.7%	231	149	768	-46.6%	1,438	-670
Sonata	13,376	141.4%	51.4%	5,542	8,836	38,469	39.8%	27,525	10,944
i40	16	23.1%	166.7%	13	6	59	-26.3%	80	-21
Grandeur	8,327	-20.2%	-17.8%	10,436	10,135	46,790	-5.5%	49,523	-2,733
Aslan	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	20	-20
PC sub total	27,736	14.0%	6.6%	24,323	26,015	117,655	0.2%	117,437	218
Kona	4,328	15.7%	-8.5%	3,741	4,730	17,852	-1.9%	18,202	-350
Tucson	3,264	10.0%	-15.4%	2,966	3,860	17,106	16.9%	14,638	2,468
Nexo	461	643.5%	27.0%	62	363	1,068	761.3%	124	944
Santa fe	6,882	-35.5%	1.8%	10,668	6,759	35,896	-15.9%	42,679	-6,783
Max Cruz	-	-100.0%	#DIV/0!	140	-	-	-100.0%	1,180	-1,180
Palisade	3,743	#DIV/0!	-43.1%	-	6,583	28,375	#DIV/0!	-	-
RV sub total	18,678	6.3%	-16.2%	17,577	22,295	100,297	30.6%	76,823	23,474
Starex	3,667	19.3%	-14.8%	3,073	4,303	20,667	8.3%	19,086	1,581
Porter	9,254	-0.5%	-2.6%	9,304	9,502	43,916	6.9%	41,070	2,846
LCV sub total	12,921	4.4%	-6.4%	12,377	13,805	64,583	7.4%	60,156	4,427
Bus	838	12.6%	-8.6%	744	917	3,919	-2.7%	4,026	-107
Truck	1,862	-11.2%	-6.1%	2,096	1,983	8,810	-5.4%	9,311	-501
HCV sub total	2,700	-4.9%	-6.9%	2,840	2,900	12,729	-4.6%	13,337	-608
G70	1,557	61.0%	-6.3%	967	1,662	7,694	33.0%	5,783	1,911
DH / G80	1,958	-34.2%	1.5%	2,976	1,930	10,435	-38.0%	16,828	-6,393
EQ900	2,206	163.9%	-21.4%	836	2,806	9,733	115.2%	4,523	5,210
Genesis Total	5,721	19.7%	-10.6%	4,779	6,398	27,862	2.7%	27,134	728
Domestic Wholesale	67,756	9.5%	-5.1%	61,896	71,413	323,126	9.6%	294,887	28,239
US	54,000	-8.6%	3.2%	59,056	52,322	263,616	-6.1%	280,831	-17,215
North America	71,300	-7.5%	3.2%	77,106	69,099	338,840	-4.6%	355,191	-16,351
Brazil	18,600	15.5%	3.9%	16,104	17,909	78,471	8.0%	72,665	5,806
South America	28,800	6.9%	3.8%	26,945	27,755	116,082	-4.9%	122,124	-6,042
Western Europe	47,041	-0.6%	10.9%	47,341	42,417	224,472	-0.6%	225,805	-1,333
Europe	49,800	-6.3%	10.6%	53,136	45,018	237,300	-4.8%	249,136	-11,836
Russia	14,500	1.8%	-9.6%	14,250	16,032	75,542	7.0%	70,618	4,924
Russia	15,714	3.4%	-10.4%	15,196	17,531	82,332	9.9%	74,898	7,434
AMEA	23,270	-10.0%	-12.8%	25,851	26,695	117,606	-0.2%	117,812	-206
APAC	19,891	8.2%	14.4%	18,383	17,388	86,624	13.1%	76,614	10,010
India	42,502	-5.6%	1.2%	45,008	42,005	217,770	-5.2%	229,765	-11,995
China	36,035	-40.4%	-28.0%	60,427	50,023	217,136	-25.9%	293,046	-75,910
CV and others	2,447	-31.2%	20.8%	3,558	2,026	11,029	-27.5%	15,205	-4,176
Overseas Wholesale	289,759	-11.0%	-2.6%	325,610	297,540	1,424,719	-7.1%	1,533,791	-109,072
Korea Export (Inc. CV)	90,070	-4.7%	2.9%	94,505	87,502	411,972	1.6%	405,556	6,416
Overseas ¹	199,689	-13.6%	-4.9%	231,105	210,038	1,012,747	-10.2%	1,128,235	-115,488
Grand Total	357,515	-7.7%	-3.1%	387,506	368,953	1,747,845	-4.4%	1,828,678	-80,833

¹Overseas : North America(US, Canada, Mexico) · South America(Brazil, South America) · Europe(Western, Eastern, Turkey) Russia(Russia, Eastern Europe)

CKD	2,940	-51.0%	-15.5%	6,000	3,480	17,070	-26.8%	23,310	-6,240
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※ Domestic HEV sales

Segment	2019 May			2018 May	2019 April	'19 YTD			Difference
		YoY (%)	MoM (%)				YoY (%)	'18 YTD	
Grandeur (Total)	8,327	-20.2%	-17.8%	10,436	10,135	46,790	-5.5%	49,523	-2,733
(HEV)	2,774	10.0%	-12.9%	2,521	3,186	13,308	36.4%	9,758	3,550
Sonata (Total)	13,376	141.4%	51.4%	5,542	8,836	38,469	39.8%	27,525	10,944
(HEV)	126	-64.1%	-29.6%	351	179	1,157	-26.8%	1,581	-424
Ioniq (Total)	423	-48.0%	-15.1%	814	498	1,963	-63.3%	5,343	-3,380
(HEV)	288	8.3%	-21.1%	266	365	1,324	-4.7%	1,389	-65
HEV Total	3,188	1.6%	-14.5%	3,138	3,730	15,789	24.0%	12,728	3,061