

□ 2019 June Hyundai Motor Sales Results

Segment	2019 June	YoY (%)	MoM (%)	2018 June	2019 May	'19 YTD	YoY (%)	'18 YTD	Difference
Veloster	232	-29.1%	-20.8%	327	293	1,251	-15.8%	1,485	-234
Avante	5,654	-4.6%	19.0%	5,928	4,752	32,184	-10.1%	35,803	-3,619
Ioniq	713	-4.4%	68.6%	746	423	2,676	-56.1%	6,089	-3,413
i30	84	-64.4%	-44.0%	236	150	852	-49.1%	1,674	-822
Sonata	9,822	87.3%	-26.6%	5,245	13,376	48,291	47.4%	32,770	15,521
i40	2	-75.0%	-87.5%	8	16	61	-30.7%	88	-27
Grandeur	6,652	-25.6%	-20.1%	8,945	8,327	53,442	-8.6%	58,468	-5,026
Aslan	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	20	-20
PC sub total	23,563	7.3%	-15.0%	21,954	27,736	141,218	1.3%	139,391	1,827
Kona	3,634	-9.5%	-16.0%	4,014	4,328	21,486	-3.3%	22,216	-730
Tucson	2,976	-8.1%	-8.8%	3,237	3,264	20,082	12.3%	17,875	2,207
Nexo	478	769.1%	3.7%	55	461	1,546	763.7%	179	1,367
Santa fe	8,192	-9.7%	19.0%	9,074	6,882	44,088	-14.8%	51,753	-7,665
Max Cruz	-	-100.0%	#DIV/0!	119	-	-	-100.0%	1,299	-1,299
Palisade	3,127	#DIV/0!	-16.5%	-	3,743	31,502	#DIV/0!	-	-
RV sub total	18,407	11.6%	-1.5%	16,499	18,678	118,704	27.2%	93,322	25,382
Starex	3,033	-40.8%	-17.3%	5,126	3,667	23,700	-2.1%	24,212	-512
Porter	9,180	8.7%	-0.8%	8,442	9,254	53,096	7.2%	49,512	3,584
LCV sub total	12,213	-10.0%	-5.5%	13,568	12,921	76,796	4.2%	73,724	3,072
Bus	689	-13.4%	-17.8%	796	838	4,608	-4.4%	4,822	-214
Truck	1,714	-10.0%	-7.9%	1,904	1,862	10,524	-6.2%	11,215	-691
HCV sub total	2,403	-11.0%	-11.0%	2,700	2,700	15,132	-5.6%	16,037	-905
G70	1,382	33.5%	-11.2%	1,035	1,557	9,076	33.1%	6,818	2,258
DH / G80	1,853	-40.5%	-5.4%	3,116	1,958	12,288	-38.4%	19,944	-7,656
EQ900	1,166	87.5%	-47.1%	622	2,206	10,899	111.8%	5,145	5,754
Genesis Total	4,401	-7.8%	-23.1%	4,773	5,721	32,263	1.1%	31,907	356
Domestic Wholesale	60,987	2.5%	-10.0%	59,494	67,756	384,113	8.4%	354,381	29,732
US	58,000	3.3%	6.9%	56,163	54,277	321,893	-4.5%	336,994	-15,101
North America	73,600	1.6%	2.8%	72,473	71,590	412,730	-3.5%	427,664	-14,934
Brazil	16,400	5.8%	-11.8%	15,500	18,603	94,874	7.6%	88,165	6,709
South America	26,917	3.4%	-5.2%	26,032	28,393	142,592	-3.8%	148,156	-5,564
Western Europe	50,791	3.5%	7.4%	49,071	47,275	275,497	0.2%	274,876	621
Europe	53,425	0.8%	6.2%	53,014	50,311	291,236	-3.6%	302,150	-10,914
Russia	16,800	-8.6%	12.5%	18,385	14,927	92,769	4.2%	89,003	3,766
Russia	18,247	-6.8%	13.2%	19,581	16,126	100,991	6.9%	94,479	6,512
AMEA	26,026	0.4%	10.1%	25,915	23,638	144,000	0.2%	143,727	273
APAC	18,975	-3.4%	-4.4%	19,637	19,857	105,565	9.7%	96,251	9,314
India	43,500	-4.1%	2.3%	45,371	42,502	261,270	-5.0%	275,136	-13,866
China	55,076	-36.7%	52.8%	87,052	36,035	272,212	-28.4%	380,098	-107,886
CV and others	1,961	-54.2%	-16.9%	4,283	2,359	12,902	-33.8%	19,488	-6,586
Overseas Wholesale	317,727	-10.1%	9.3%	353,358	290,811	1,743,498	-7.6%	1,887,149	-143,651
Korea Export (Inc. CV)	89,787	2.5%	0.8%	87,603	89,037	500,726	1.5%	493,159	7,567
Overseas ¹	227,940	-14.2%	13.0%	265,755	201,774	1,242,772	-10.8%	1,393,990	-151,218
Grand Total	378,714	-8.3%	5.6%	412,852	358,567	2,127,611	-5.1%	2,241,530	-113,919

¹Overseas : North America(US, Canada, Mexico) · South America(Brazil, South America) · Europe(Western, Eastern, Turkey) Russia(Russia, Eastern Europe)

CKD	2,160	-54.4%	-27.3%	4,740	2,970	19,260	-31.3%	28,050	-8,790
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※ Domestic HEV sales

Segment	2019 June	YoY (%)	MoM (%)	2018 June	2019 May	'19 YTD	YoY (%)	'18 YTD	Difference
(HEV)	2,700	18.9%	-2.7%	2,271	2,774	16,008	33.1%	12,029	3,979
Sonata (Total)	9,822	87.3%	-26.6%	5,245	13,376	48,291	47.4%	32,770	15,521
(HEV)	70	-77.0%	-44.4%	304	126	1,227	-34.9%	1,885	-658
Ioniq (Total)	713	-4.4%	68.6%	746	423	2,676	-56.1%	6,089	-3,413
(HEV)	469	121.2%	62.8%	212	288	1,793	12.0%	1,601	192
HEV Total	3,239	16.2%	1.6%	2,787	3,188	19,028	22.6%	15,515	3,513