

□ 2019 July Hyundai Motor Sales Results

| Segment | 2019 July | | | 2018 July | 2019 June | '19 YTD | | | '18 YTD | Difference |
|------------------------|-----------|---------|---------|-----------|-----------|-----------|---------|-----------|----------|------------|
| | | YoY (%) | MoM (%) | | | | YoY (%) | YoY (%) | | |
| Accent | 391 | 21.4% | -3.2% | 322 | 404 | 2,852 | -14.0% | 3,316 | -464 | |
| Veloster | 178 | -42.9% | -23.3% | 312 | 232 | 1,429 | -20.5% | 1,797 | -368 | |
| Avante | 5,428 | -27.8% | -4.0% | 7,522 | 5,654 | 37,612 | -13.2% | 43,325 | -5,713 | |
| Ioniq | 705 | 69.1% | -1.1% | 417 | 713 | 3,381 | -48.0% | 6,506 | -3,125 | |
| i30 | 92 | -54.2% | 9.5% | 201 | 84 | 944 | -49.7% | 1,875 | -931 | |
| Sonata | 8,071 | 35.7% | -17.8% | 5,948 | 9,822 | 56,362 | 45.6% | 38,718 | 17,644 | |
| i40 | - | -100.0% | -100.0% | 20 | 2 | 61 | -43.5% | 108 | -47 | |
| Grandeur | 6,135 | -28.4% | -7.8% | 8,571 | 6,652 | 59,577 | -11.1% | 67,039 | -7,462 | |
| Aslan | - | #DIV/0! | #DIV/0! | - | - | - | -100.0% | 20 | -20 | |
| PC sub total | 21,000 | -9.9% | -10.9% | 23,313 | 23,563 | 162,218 | -0.3% | 162,704 | -486 | |
| Venue | 1,753 | #DIV/0! | #DIV/0! | - | - | 1,753 | #DIV/0! | - | 1,753 | |
| Kona | 3,187 | -35.2% | -12.3% | 4,917 | 3,634 | 24,673 | -9.1% | 27,133 | -2,460 | |
| Tucson | 3,183 | 7.1% | 7.0% | 2,973 | 2,976 | 23,265 | 11.6% | 20,848 | 2,417 | |
| Nexo | 352 | 1113.8% | -26.4% | 29 | 478 | 1,898 | 812.5% | 208 | 1,690 | |
| Santa fe | 7,393 | -25.3% | -9.8% | 9,893 | 8,192 | 51,481 | -16.5% | 61,646 | -10,165 | |
| Max Cruz | - | -100.0% | #DIV/0! | 195 | - | - | -100.0% | 1,494 | -1,494 | |
| Palisade | 3,660 | #DIV/0! | 17.0% | - | 3,127 | 35,162 | #DIV/0! | - | - | |
| RV sub total | 19,528 | 8.4% | 6.1% | 18,007 | 18,407 | 138,232 | 24.2% | 111,329 | 26,903 | |
| Starex | 3,054 | -32.5% | 0.7% | 4,525 | 3,033 | 26,754 | -6.9% | 28,737 | -1,983 | |
| Porter | 10,355 | 29.4% | 12.8% | 8,003 | 9,180 | 63,451 | 10.3% | 57,515 | 5,936 | |
| LCV sub total | 13,409 | 7.0% | 9.8% | 12,528 | 12,213 | 90,205 | 4.6% | 86,252 | 3,953 | |
| Bus | 702 | -7.0% | 1.9% | 755 | 689 | 5,310 | -4.8% | 5,577 | -267 | |
| Truck | 1,498 | -14.5% | -12.6% | 1,752 | 1,714 | 12,022 | -7.3% | 12,967 | -945 | |
| HCV sub total | 2,200 | -12.2% | -8.4% | 2,507 | 2,403 | 17,332 | -6.5% | 18,544 | -1,212 | |
| G70 | 1,270 | 42.7% | -8.1% | 890 | 1,382 | 10,346 | 34.2% | 7,708 | 2,638 | |
| DH / G80 | 1,726 | -34.1% | -6.9% | 2,621 | 1,853 | 14,014 | -37.9% | 22,565 | -8,551 | |
| G90/EQ900 | 1,153 | 130.1% | -1.1% | 501 | 1,166 | 12,052 | 113.5% | 5,646 | 6,406 | |
| Genesis Total | 4,149 | 3.4% | -5.7% | 4,012 | 4,401 | 36,412 | 1.4% | 35,919 | 493 | |
| Domestic Wholesale | 60,286 | -0.1% | -1.1% | 60,367 | 60,987 | 444,399 | 7.1% | 414,748 | 29,651 | |
| US | 54,000 | -8.6% | -7.3% | 59,112 | 58,276 | 376,169 | -5.0% | 396,106 | -19,937 | |
| North America | 70,500 | -6.9% | -5.0% | 75,722 | 74,221 | 483,851 | -3.9% | 503,386 | -19,535 | |
| Brazil | 18,200 | 5.8% | 10.9% | 17,203 | 16,405 | 113,079 | 7.3% | 105,368 | 7,711 | |
| South America | 28,203 | -9.0% | 6.4% | 31,005 | 26,515 | 170,393 | -4.9% | 179,161 | -8,768 | |
| Western Europe | 42,426 | -0.6% | -16.2% | 42,688 | 50,641 | 317,773 | 0.1% | 317,564 | 209 | |
| Europe | 44,500 | -3.7% | -16.9% | 46,202 | 53,537 | 335,848 | -3.6% | 348,352 | -12,504 | |
| Russia | 12,600 | -9.1% | -21.5% | 13,867 | 16,044 | 104,613 | 1.7% | 102,870 | 1,743 | |
| Russia | 14,300 | -3.5% | -18.1% | 14,811 | 17,458 | 114,502 | 4.8% | 109,290 | 5,212 | |
| AMEA | 28,362 | 25.4% | 9.4% | 22,610 | 25,925 | 172,261 | 3.6% | 166,337 | 5,924 | |
| APAC | 18,117 | -1.5% | -8.0% | 18,385 | 19,686 | 124,393 | 8.5% | 114,636 | 9,757 | |
| India | 40,000 | -8.0% | -4.8% | 43,481 | 42,007 | 299,777 | -5.9% | 318,617 | -18,840 | |
| China | 46,000 | 53.2% | -16.5% | 30,018 | 55,076 | 318,212 | -22.4% | 410,116 | -91,904 | |
| CV and others | 2,200 | -48.4% | 10.9% | 4,264 | 1,984 | 15,125 | -36.3% | 23,752 | -8,627 | |
| Overseas Wholesale | 292,182 | 2.0% | -7.7% | 286,498 | 316,409 | 2,034,362 | -6.4% | 2,173,647 | -139,285 | |
| Korea Export (Inc. CV) | 85,400 | 3.6% | -6.5% | 82,423 | 91,385 | 587,724 | 2.1% | 575,582 | 12,142 | |
| Overseas ¹ | 206,782 | 1.3% | -8.1% | 204,075 | 225,024 | 1,446,638 | -9.5% | 1,598,065 | -151,427 | |
| Grand Total | 352,468 | 1.6% | -6.6% | 346,865 | 377,396 | 2,478,761 | -4.2% | 2,588,395 | -109,634 | |

¹Overseas : North America(US, Canada, Mexico) · South America(Brazil, South America) · Europe(Western, Eastern, Turkey) Russia(Russia, Eastern Europe)

| | | | | | | | | | |
|-----|-------|------|-------|-------|-------|--------|--------|--------|--------|
| CKD | 2,520 | 7.7% | 16.7% | 2,340 | 2,160 | 21,780 | -28.3% | 30,390 | -8,610 |
|-----|-------|------|-------|-------|-------|--------|--------|--------|--------|

※ Domestic HEV sales

| Segment | 2019 July | | | 2018 July | 2019 June | '19 YTD | | | '18 YTD | Difference |
|------------------|-----------|---------|---------|-----------|-----------|---------|---------|---------|---------|------------|
| | | YoY (%) | MoM (%) | | | | YoY (%) | YoY (%) | | |
| Grandeur (Total) | 6,135 | -28.4% | -7.8% | 8,571 | 6,652 | 59,577 | -11.1% | 67,039 | -7,462 | |
| (HEV) | 2,289 | 14.2% | -15.2% | 2,004 | 2,700 | 18,297 | 30.4% | 14,033 | 4,264 | |
| Sonata (Total) | 8,071 | 35.7% | -17.8% | 5,948 | 9,822 | 56,362 | 45.6% | 38,718 | 17,644 | |
| (HEV) | 1 | -99.7% | -98.6% | 338 | 70 | 1,228 | -44.8% | 2,223 | -995 | |
| Ioniq (Total) | 705 | 69.1% | -1.1% | 417 | 713 | 3,381 | -48.0% | 6,506 | -3,125 | |
| (HEV) | 469 | 184.2% | 0.0% | 165 | 469 | 2,262 | 28.1% | 1,766 | 496 | |
| HEV Total | 2,759 | 10.1% | -14.8% | 2,507 | 3,239 | 21,787 | 20.9% | 18,022 | 3,765 | |