

□ 2019 August Hyundai Motor Sales Results

Segment	2019 August	YoY (%)	MoM (%)	2018 August	2019 July	'19 YTD	YoY (%)	'18 YTD	Difference
Veloster	161	-76.4%	-9.6%	681	178	1,590	-35.8%	2,478	-888
Avante	4,893	-39.9%	-9.9%	8,136	5,428	42,505	-17.4%	51,461	-8,956
Ioniq	679	39.1%	-3.7%	488	705	4,060	-42.0%	6,994	-2,934
i30	142	-47.8%	54.3%	272	92	1,086	-49.4%	2,147	-1,061
Sonata	8,393	42.7%	4.0%	5,881	8,071	64,755	45.2%	44,599	20,156
i40	2	-91.7%	#DIV/0!	24	-	63	-52.3%	132	-69
Grandeur	5,514	-38.1%	-10.1%	8,905	6,135	65,091	-14.3%	75,944	-10,853
Aslan	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	20	-20
PC sub total	20,012	-19.7%	-4.7%	24,907	21,000	182,230	-2.9%	187,611	-5,381
Venue	3,701	#DIV/0!	111.1%	-	1,753	5,454	#DIV/0!	-	5,454
Kona	2,474	-38.1%	-22.4%	3,994	3,187	27,147	-12.8%	31,127	-3,980
Tucson	2,583	-37.7%	-18.9%	4,148	3,183	25,848	3.4%	24,996	852
Nexo	247	474.4%	-29.8%	43	352	2,145	754.6%	251	1,894
Santa fe	6,858	-30.1%	-7.2%	9,805	7,393	58,339	-18.4%	71,451	-13,112
Max Cruz	-	-100.0%	#DIV/0!	157	-	-	-100.0%	1,651	-1,651
Palisade	2,304	#DIV/0!	-37.0%	-	3,660	37,466	#DIV/0!	-	-
RV sub total	18,167	0.1%	-7.0%	18,147	19,528	156,399	20.8%	129,476	26,923
Starex	1,463	-43.6%	-52.1%	2,593	3,054	28,217	-9.9%	31,330	-3,113
Porter	6,971	13.2%	-32.7%	6,157	10,355	70,422	10.6%	63,672	6,750
LCV sub total	8,434	-3.6%	-37.1%	8,750	13,409	98,639	3.8%	95,002	3,637
Bus	522	-2.6%	-25.6%	536	702	5,832	-4.6%	6,113	-281
Truck	1,181	-31.2%	-21.2%	1,717	1,498	13,203	-10.1%	14,684	-1,481
HCV sub total	1,703	-24.4%	-22.6%	2,253	2,200	19,035	-8.5%	20,797	-1,762
G70	1,471	29.3%	15.8%	1,138	1,270	11,817	33.6%	8,846	2,971
DH / G80	2,071	-30.5%	20.0%	2,982	1,726	16,085	-37.0%	25,547	-9,462
G90/EQ900	1,039	156.5%	-9.9%	405	1,153	13,091	116.3%	6,051	7,040
Genesis Total	4,581	1.2%	10.4%	4,525	4,149	40,993	1.4%	40,444	549
Domestic Wholesale	52,897	-9.7%	-12.3%	58,582	60,286	497,296	5.1%	473,330	23,966
US	63,000	5.2%	12.4%	59,902	56,052	441,221	-3.2%	456,008	-14,787
North America	81,700	8.1%	12.3%	75,578	72,756	567,807	-1.9%	578,964	-11,157
Brazil	19,000	4.3%	4.1%	18,209	18,252	132,131	6.9%	123,577	8,554
South America	29,755	-4.0%	5.9%	30,984	28,097	200,042	-4.8%	210,145	-10,103
Western Europe	37,475	-1.5%	-15.4%	38,032	44,304	357,126	0.4%	355,596	1,530
Europe	39,500	-1.5%	-14.8%	40,114	46,368	377,216	-2.9%	388,466	-11,250
Russia	13,200	-10.9%	1.1%	14,819	13,051	118,264	0.5%	117,689	575
Russia	14,905	-10.0%	0.5%	16,554	14,830	129,937	3.3%	125,844	4,093
AMEA	27,100	-0.3%	-7.3%	27,182	29,226	200,225	3.5%	193,519	6,706
APAC	17,930	1.4%	-0.4%	17,677	18,005	142,211	7.5%	132,313	9,898
India	40,000	-12.7%	2.5%	45,801	39,010	338,787	-7.0%	364,418	-25,631
China	57,125	-19.5%	21.4%	71,006	47,071	376,408	-21.8%	481,122	-104,714
CV and others	2,133	-37.4%	-3.5%	3,407	2,211	17,283	-36.4%	27,159	-9,876
Overseas Wholesale	310,148	-5.5%	4.2%	328,303	297,574	2,349,916	-6.1%	2,501,950	-152,034
Korea Export (Inc. CV)	87,446	10.1%	-3.7%	79,410	90,829	680,599	3.9%	654,992	25,607
Overseas ¹	222,702	-10.5%	7.7%	248,893	206,745	1,669,317	-9.6%	1,846,958	-177,641
Grand Total	363,045	-6.2%	1.4%	386,885	357,860	2,847,212	-4.3%	2,975,280	-128,068

¹Overseas : North America(US, Canada, Mexico) · South America(Brazil, South America) · Europe(Western, Eastern, Turkey) Russia(Russia, Eastern Europe)

CKD	-	-100.0%	-100.0%	1,860	2,430	21,690	-32.7%	32,250	-10,560
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※ Domestic HEV sales

Segment	2019 August	YoY (%)	MoM (%)	2018 August	2019 July	'19 YTD	YoY (%)	'18 YTD	Difference
(HEV)	299	-20.3%	-36.2%	375	469	2,561	19.6%	2,141	420
Sonata (Total)	8,393	42.7%	4.0%	5,881	8,071	64,755	45.2%	44,599	20,156
(HEV)	985	189.7%	98400.0%	340	1	2,213	-13.7%	2,563	-350
Grandeur (Total)	5,514	-38.1%	-10.1%	8,905	6,135	65,091	-14.3%	75,944	-10,853
(HEV)	1,153	-11.6%	-49.6%	1,305	2,289	19,450	26.8%	15,338	4,112
Kona (Total)	2,474	-38.1%	-22.4%	3,994	3,187	27,147	-12.8%	31,127	-3,980
(HEV)	5	#DIV/0!	#DIV/0!	-	-	5	#DIV/0!	-	5
HEV Total	2,442	20.9%	-11.5%	2,020	2,759	24,224	20.9%	20,042	4,182