

□ 2019 September Hyundai Motor Sales Results

Segment	2019	YoY (%)	MoM (%)	2018	2019	'19 YTD	YoY (%)	'18 YTD	Difference
	September								
Accent	215	-46.0%	-5.7%	398	228	3,295	-22.2%	4,234	-939
Veloster	131	-74.0%	-18.6%	503	161	1,721	-42.3%	2,981	-1,260
Avante	4,900	-10.7%	0.1%	5,488	4,893	47,405	-16.8%	56,949	-9,544
Ioniq	624	73.3%	-8.1%	360	679	4,684	-36.3%	7,354	-2,670
i30	109	-46.3%	-23.2%	203	142	1,195	-49.1%	2,350	-1,155
Sonata	7,156	62.8%	-14.7%	4,396	8,393	71,911	46.8%	48,995	22,916
i40	-	-100.0%	-100.0%	14	2	63	-56.8%	146	-83
Grandeur	4,814	-35.9%	-12.7%	7,510	5,514	69,905	-16.2%	83,454	-13,549
Aslan	-	#DIV/0!	#DIV/0!	-	-	-	-100.0%	20	-20
PC sub total	17,949	-4.9%	-10.3%	18,872	20,012	200,179	-3.1%	206,483	-6,304
Venue	3,690	#DIV/0!	-0.3%	-	3,701	9,144	#DIV/0!	-	9,144
Kona	3,636	-4.7%	47.0%	3,816	2,474	30,783	-11.9%	34,943	-4,160
Tucson	1,620	-56.3%	-37.3%	3,704	2,583	27,468	-4.3%	28,700	-1,232
Nexo	454	826.5%	83.8%	49	247	2,599	766.3%	300	2,299
Santa fe	7,813	-6.2%	13.9%	8,326	6,858	66,152	-17.1%	79,777	-13,625
Max Cruz	-	-100.0%	#DIV/0!	55	-	-	-100.0%	1,706	-1,706
Palisade	2,241	#DIV/0!	-2.7%	-	2,304	39,707	#DIV/0!	-	-
RV sub total	19,454	22.0%	7.1%	15,950	18,167	175,853	20.9%	145,426	30,427
Starex	2,163	-55.6%	47.8%	4,874	1,463	30,380	-16.1%	36,204	-5,824
Porter	5,094	-25.9%	-26.9%	6,876	6,971	75,516	7.0%	70,548	4,968
LCV sub total	7,257	-38.2%	-14.0%	11,750	8,434	105,896	-0.8%	106,752	-856
Bus	656	7.5%	25.7%	610	522	6,488	-3.5%	6,723	-235
Truck	1,244	4.3%	5.3%	1,193	1,181	14,447	-9.0%	15,877	-1,430
HCV sub total	1,900	5.4%	11.6%	1,803	1,703	20,935	-7.4%	22,600	-1,665
G70	1,150	12.3%	-21.8%	1,024	1,471	12,967	31.4%	9,870	3,097
DH / G80	1,496	-45.9%	-27.8%	2,767	2,071	17,581	-37.9%	28,314	-10,733
G90/EQ900	933	184.5%	-10.2%	328	1,039	14,024	119.8%	6,379	7,645
Genesis Total	3,579	-13.1%	-21.9%	4,119	4,581	44,572	0.0%	44,563	9
Domestic Wholesale	50,139	-4.5%	-5.2%	52,494	52,897	547,435	4.1%	525,824	21,611
US	56,000	20.2%	-12.6%	46,592	64,062	498,283	-0.9%	502,600	-4,317
North America	72,500	17.8%	-12.4%	61,525	82,731	641,338	0.1%	640,489	849
Brazil	18,300	5.6%	-4.0%	17,331	19,057	150,488	6.8%	140,908	9,580
South America	28,881	4.7%	-3.7%	27,576	29,983	229,151	-3.6%	237,721	-8,570
Western Europe	54,100	5.3%	42.2%	51,381	38,044	411,795	1.2%	406,977	4,818
Europe	56,607	4.9%	41.5%	53,974	40,003	434,326	-1.8%	442,440	-8,114
Russia	16,700	-3.5%	19.5%	17,306	13,975	135,739	0.6%	134,995	744
Russia	18,433	-1.1%	17.4%	18,646	15,697	149,162	3.2%	144,490	4,672
AMEA	28,900	18.8%	4.5%	24,323	27,650	229,675	5.4%	217,842	11,833
APAC	17,025	-3.6%	-6.6%	17,655	18,220	159,520	6.4%	149,968	9,552
India	40,500	-15.2%	6.0%	47,781	38,205	377,492	-8.4%	412,199	-34,707
China	67,000	-16.3%	17.3%	80,030	57,125	443,408	-21.0%	561,152	-117,744
CV and others	2,390	-31.2%	15.0%	3,472	2,079	19,627	-35.9%	30,631	-11,004
Overseas Wholesale	332,236	-0.8%	6.6%	334,982	311,693	2,683,699	-5.4%	2,836,932	-153,233
Korea Export (Inc. CV)	84,616	15.5%	-7.3%	73,292	91,245	769,015	5.6%	728,284	40,731
Overseas ¹	247,620	-5.4%	12.3%	261,690	220,448	1,914,684	-9.2%	2,108,648	-193,964
Grand Total	382,375	-1.3%	4.9%	387,476	364,590	3,231,134	-3.9%	3,362,756	-131,622

¹Overseas : North America(US, Canada, Mexico) · South America(Brazil, South America) · Europe(Western, Eastern, Turkey) Russia(Russia, Eastern Europe)

CKD	3,420	-1.7%	25.3%	3,480	2,730	27,960	-21.7%	35,730	-7,770
-----	-------	-------	-------	-------	-------	--------	--------	--------	--------

※ Domestic HEV sales

Segment	2019	YoY (%)	MoM (%)	2018	2019	'19 YTD	YoY (%)	'18 YTD	Difference
	September								
Ioniq (Total)	624	73.3%	-8.1%	360	679	4,684	-36.3%	7,354	-2,670
(HEV)	470	82.2%	57.2%	258	299	3,031	26.3%	2,399	632
Sonata (Total)	7,156	62.8%	-14.7%	4,396	8,393	71,911	46.8%	48,995	22,916
(HEV)	1,312	426.9%	33.2%	249	985	3,525	25.4%	2,812	713
Grandeur (Total)	4,814	-35.9%	-12.7%	7,510	5,514	69,905	-16.2%	83,454	-13,549
(HEV)	1,161	-40.3%	0.7%	1,946	1,153	20,611	19.2%	17,284	3,327
Kona (Total)	3,636	-4.7%	47.0%	3,816	2,474	30,783	-11.9%	34,943	-4,160
(HEV)	765	#DIV/0!	15200.0%	-	5	770	#DIV/0!	-	770
HEV Total	3,708	51.2%	52.2%	2,453	2,437	27,167	20.8%	22,495	4,672