

□ 2020 January Hyundai Motor Sales Results

Segment	2020 January	YoY (%)	MoM (%)	2019 January	2019 December	'20 YTD	YoY (%)	'19 YTD	Difference
Accent	-	-100.0%	-100.0%	406	103	-	-100.0%	406	-406
Veloster	86	-55.7%	-48.8%	194	168	86	-55.7%	194	-108
Avante	2,638	-51.4%	-27.8%	5,428	3,653	2,638	-51.4%	5,428	-2,790
Ioniq	164	20.6%	-69.3%	136	534	164	20.6%	136	28
i30	30	-81.0%	-53.8%	158	65	30	-81.0%	158	-128
Sonata	6,423	41.4%	-25.1%	4,541	8,572	6,423	41.4%	4,541	1,882
i40	-	-100.0%	#DIV/0!	7	-	-	-100.0%	7	-7
Grandeur	9,350	-7.2%	-29.0%	10,077	13,170	9,350	-7.2%	10,077	-727
PC sub total	18,691	-10.8%	-28.8%	20,947	26,265	18,691	-10.8%	20,947	-2,256
Venue	1,710	#DIV/0!	-44.9%	-	3,101	1,710	#DIV/0!	-	1,710
Kona	1,835	-20.6%	-50.7%	2,310	3,725	1,835	-20.6%	2,310	-475
Tucson	1,766	-51.6%	-50.1%	3,651	3,537	1,766	-51.6%	3,651	-1,885
Nexo	81	285.7%	-71.9%	21	288	81	285.7%	21	60
Santa fe	3,204	-54.2%	-49.7%	7,001	6,369	3,204	-54.2%	7,001	-3,797
Palisade	5,173	-12.4%	-3.6%	5,903	5,368	5,173	-12.4%	5,903	-730
RV sub total	13,769	-27.1%	-38.5%	18,886	22,388	13,769	-27.1%	18,886	-5,117
Starex	2,648	-36.6%	-22.3%	4,179	3,409	2,648	-36.6%	4,179	-1,531
Porter	7,480	-16.4%	-1.1%	8,951	7,566	7,480	-16.4%	8,951	-1,471
LCV sub total	10,128	-22.9%	-7.7%	13,130	10,975	10,128	-22.9%	13,130	-3,002
Bus	531	-16.2%	-28.5%	634	743	531	-16.2%	634	-103
Truck	1,472	-6.2%	16.9%	1,569	1,259	1,472	-6.2%	1,569	-97
HCV sub total	2,003	-9.1%	0.0%	2,203	2,002	2,003	-9.1%	2,203	-200
G70	637	-54.8%	-57.7%	1,408	1,505	637	-54.8%	1,408	-771
DH / G80	1,186	-52.2%	-30.4%	2,479	1,703	1,186	-52.2%	2,479	-1,293
G90	830	-40.2%	-44.6%	1,387	1,497	830	-40.2%	1,387	-557
GV80	347	#DIV/0!	#DIV/0!	-	-	347	#DIV/0!	-	347
Genesis Total	3,000	-43.1%	-36.2%	5,274	4,705	3,000	-43.1%	5,274	-2,274
Domestic Wholesale	47,591	-21.3%	-28.3%	60,440	66,335	47,591	-21.3%	60,440	-12,849
US	57,000	6.2%	-15.0%	53,681	67,064	57,000	6.2%	53,681	3,319
North America	71,400	8.5%	-9.9%	65,783	79,209	71,400	8.5%	65,783	5,617
Brazil	11,500	1.9%	-37.0%	11,284	18,268	11,500	1.9%	11,284	216
South America	16,880	2.8%	-37.3%	16,415	26,907	16,880	2.8%	16,415	465
Western Europe	38,464	-2.4%	-2.6%	39,407	39,492	38,464	-2.4%	39,407	-943
Europe	40,500	-1.6%	-7.5%	41,156	43,789	40,500	-1.6%	41,156	-656
Russia	12,000	-9.2%	-20.8%	13,215	15,143	12,000	-9.2%	13,215	-1,215
Russia	13,863	-3.6%	-19.0%	14,388	17,115	13,863	-3.6%	14,388	-525
AMEA	22,452	9.7%	-22.9%	20,475	29,124	22,452	9.7%	20,475	1,977
APAC	13,498	-18.5%	7.3%	16,560	12,577	13,498	-18.5%	16,560	-3,062
India	41,000	-10.5%	8.0%	45,803	37,953	41,000	-10.5%	45,803	-4,803
China	32,070	0.1%	-61.1%	32,034	82,370	32,070	0.1%	32,034	36
Overseas CKD¹	3,022	#DIV/0!	#DIV/0!			3,022	#DIV/0!		3,022
CV and others	1,800	-23.1%	-55.8%	2,340	4,074	1,800	-23.1%	2,340	-540
Overseas Wholesale	256,485	0.6%	-23.0%	254,954	333,118	256,485	0.6%	254,954	1,531
Korea Export (Inc. CV)	78,252	3.0%	-7.6%	75,977	84,667	78,252	3.0%	75,977	2,275
Overseas ¹	178,233	-0.4%	-28.3%	178,977	248,451	178,233	-0.4%	178,977	-744
Grand Total	304,076	-3.6%	-23.9%	315,394	399,453	304,076	-3.6%	315,394	-11,318

¹Overseas CKD : South America(Brazil, South America) · MEA(Africa and Middle East) · APAC(Asia Pacific)

※ Domestic HEV sales

Segment	2020 January	YoY (%)	MoM (%)	2019 January	2019 December	'20 YTD	YoY (%)	'19 YTD	Difference
Ioniq (Total)	164	20.6%	-69.3%	136	534	164	20.6%	136	28
(HEV)	162	40.9%	-51.2%	115	332	162	40.9%	115	47
Sonata (Total)	6,423	41.4%	-25.1%	4,541	8,572	6,423	41.4%	4,541	1,882
(HEV)	1,012	274.8%	-17.4%	270	1,225	1,012	274.8%	270	742
Grandeur (Total)	9,350	-7.2%	-29.0%	10,077	13,170	9,350	-7.2%	10,077	-727
(HEV)	2,467	0.7%	-34.1%	2,450	3,745	2,467	0.7%	2,450	17
Kona (Total)	1,835	-20.6%	-50.7%	2,310	3,725	1,835	-20.6%	2,310	-475
(HEV)	428	#DIV/0!	-58.9%	-	1,041	428	#DIV/0!	-	428
HEV Total	4,069	43.5%	-35.9%	2,835	6,343	4,069	43.5%	2,835	1,234